## Chairman's Report

Consolidated Finance Co. Limited (CFCL) recorded net interest and other income of $\$ 15.9$ million in 2012, down $11.2 \%$ from the prior year; reflecting the weak economic conditions which have persisted in Barbados and the region since 2008. These conditions have continued to impact the growth of our business as well as the ability of some of our customers to service their debts. We have therefore prudently continued our policy of rigorous assessments of our loan portfolios to identify losses at the earliest possible stage which has led to an increase of 58\% in impairment losses during 2012. As a result CFCL recorded income before impairment losses of $\$ 4.8$ million (2011: $\$ 7.5$ million) and a net after tax loss of $\$ 6.0$ million due to impairment losses on loans of $\$ 12.8$ million ( $\$ 8.1$ million in 2011).

We have added significant experience to our management team in 2012 and have continued to make investments in technology and systems to improve efficiency and customer satisfaction. We remain committed to our customers to find solutions to their challenges.

We are encouraged by CFCL's profitable results for the first quarter of 2013, and remain positive about the long term prospects for the Barbados economy which will ultimately benefit the company. The balance sheet remains strong with a capital base of $\$ 45.5$ million as at 31st December 2012 and a capital adequacy ratio of $17.7 \%$ which is well above the regulatory minimum of $8 \%$.

Last year we announced discussions between our ultimate parent ANSA McAL Limited and ANSA Merchant Bank Limited (AMBL) for the latter to acquire CFCL. The transaction has been approved by AMBL's board and subject to regulatory approvals in Barbados and Trinidad \& Tobago will be completed in the third quarter of 2013. AMBL is a public company listed on the Trinidad and Tobago Stock Exchange. It is a licensed non-bank financial institution in Trinidad and Tobago and is owned 82.5\% by ANSA McAL Limited.

Mr Nigel Romano resigned from the ANSA McAL Group to take an appointment with a regional financial institution and Mr Stan Affonso retired as a non-executive director. I take this opportunity to express our gratitude to Mr Romano for his decisive leadership, and to thank Mr Affonso for his many years of dedicated service and invaluable advice. Our Board, Management and Staff have worked assiduously in 2012 and are focused and committed to serving our many customers and depositors in 2013 and beyond.

Chip Sa Gomes
Chairman
23 April, 2013

## Independent Auditors' Report

To the Shareholder of Consolidated Finance Co. Limited

The accompanying summarized financial statements, which comprise the summarized statement of financial position as of 31 December 2012, and the summarized statement of income, summarized statement comprehensive income, summarized statement changes in equity and summarized statement of cash flows for the year then ended, are derived from the audited financial statements of Consolidated Finance Co. Limited for the year ended 31 December 2012. We expressed an unmodified audit opinion on those financial statements in our report dated 15 April 2013. The summarized financial statements do not reflect the effect of events that occurred subsequent to the date of our audit report on the financial statements.

The summarized financial statements do not contain all the disclosures required by International Financia Reporting Standards. Reading the summarized financial statements, therefore, is not a substitute for reading the audited financial statements.

## Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of a summary of the audited financial statements on the basis of their established criteria as described in Note 1.

## Auditors' Responsibility

Our responsibility is to express an opinion on the summarized financial statements based on our procedures,
which were conducted in accordance with International Standard on Auditing (ISA) 810, "Engagements to Report on Summary Financial Statements."

## Opinion

In our opinion, the summarized financial statements derived from the audited financial statements for the year ended 31 December 2012 are consistent, in all material respects, with those financial statements, on the basis of management's established criteria as described in Note 1.

## Ernst + Jorng

CHARTERED ACCOUNTANTS
Barbados
23 April 2013

## Note 1

The summarized financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summarized statement of financial position, summarized statement of income, summarized statement of comprehensive income, summarized statement of changes in equity and summarized statement of cash flows. These summarized financial statements are derived from the audited financial statements of Consolidated Finance Co. Limited for the year ended 31 December 2012 which are prepared in accordance with International Financial Reporting Standards.

## Statement of Financial Position

As at December 31, 2012
(Expressed in Barbados Dollars)

| (Expressed in Barbados Dollars) |  | 2011 | As at January 1, 2011 |
| :---: | :---: | :---: | :---: |
|  | 2012 | Restated | Restated |
|  | \$ | \$ | \$ |
| Assets |  |  |  |
| Cash and short-term deposits | 30,188,723 | 22,424,942 | 46,763,693 |
| Loans and other receivables | 155,975,771 | 168,108,532 | 178,964,977 |
| Inventories | 1,020,325 | 885,482 | 2,810,558 |
| Due from parent and fellow subsidiaries | 12,804,875 | 12,626,722 |  |
| Investments | 16,653,712 | 17,814,952 | 17,513,876 |
| Property and equipment | 2,586,291 | 2,486,669 | 2,687,380 |
| Leased assets | 55,870,667 | 51,884,544 | 52,477,343 |
| Corporation tax recoverable | 741,360 | 517,549 |  |
| Deferred tax asset | 2,694,695 | 482,347 |  |
| Employee benefit asset | 740,282 | 507,435 | 287,461 |
| Total assets | 279,276,701 | 277,739,174 | 301,505,288 |
| Liabilities |  |  |  |
| Bank overdraft | ,700,637 |  | 4,626,958 |
| Accounts payable and accrued liabilities | 14,700,637 | 7,314,048 | 6,663,132 |
| Other liability | 18,061 | 2,809,424 | 24,219,391 |
| Due to fellow subsidiaries | 376,562 | 1,007,011 | 2,946,194 |
| Fixed deposits and accrued interest | 210,303,022 | 207,124,289 | 202,011,117 |
| Corporation tax payable |  |  | 1,018,523 |
| Deferred taxation | 8,174,890 | 7,932,460 | 7,860,523 |
| Employee benefit liability | 164,000 | 144,000 | 127,039 |
| Total liabilities | 233,737,172 | 226,331,232 | 249,472,877 |
| Shareholder's equity |  |  |  |
| Stated capital | 10,000,000 | 10,000,000 | 10,000,000 |
| Capital reserve | 10,000,000 | 10,000,000 | 10,000,000 |
| General reserve | 232,606 | 232,606 | 232,606 |
| Revaluation reserve | 614,992 | 454,872 | 614,992 |
| Retained earnings | 24,691,931 | 30,720,464 | 31,184,813 |
| Total shareholder's equity | 45,539,529 | 51,407,942 | 52,032,411 |
| Total liabilities and shareholder's equity | 279,276,701 | 277,739,174 | 301,505,288 |

Approved by the Board of Directors on April 15, 2013 and signed on its behalf by

## Statement of Comprehensive Income

Year ended December 31, 2012

|  | 2012 | $2011$ <br> Restated |
| :---: | :---: | :---: |
|  | \$ | \$ |
| Income |  |  |
| Interest income from loans | 16,283,112 | 18,668,108 |
| Interest income from investments | 1,104,982 | 1,039,931 |
| Interest income from short-term deposits | 846,368 | 594,531 |
| Total interest income | 18,234,462 | 20,302,570 |
| Finance costs | $(9,213,911)$ | $(9,596,852)$ |
| Net interest income | 9,020,551 | 10,705,718 |
| Net lease rental income | 4,125,497 | 4,379,462 |
| Other income | 2,722,277 | 2,783,928 |
| Net interest and other income | 15,868,325 | 17,869,108 |
| General and administrative expenses | $(11,029,162)$ | $(10,368,366)$ |
| Income before impairment losses on loans and taxation | 4,839,163 | 7,500 |
| Impairment losses on loans | $(12,837,614)$ | $(8,149,366)$ |
| Loss before taxation | $(7,998,451)$ | $(648,624)$ |
| Tax credit | 1,969,918 | 184,275 |
| Net loss for the year | $(6,028,533)$ | $(464,349)$ |
| Other comprehensive loss |  |  |
| Revaluation of land and buildings | 160,120 | $(160,120)$ |
| Other comprehensive income (loss) for the year, net of tax | 160,120 | $(160,120)$ |
| Total comprehensive income (loss) for the year, net of tax | $(5,868,413)$ | $(624,469)$ |

Report and summarized Financial Statements for the year ended December 31, 2012 continued.

## Statement of Cash Flows

Year ended December 31, 2012
(Expressed in Barbados Dollars)


## Statement of Changes in Equity

Year ended December 31, 2012
(Expressed in Barbados Dollars)

|  | Stated capital \$ | Capital reserve \$ | General reserve \$ | Revaluation reserve \$ | Retained earnings $\qquad$ | Total \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2011 | 10,000,000 | 10,000,000 | 232,606 | 614,992 | 33,043,464 | 53,891,062 |
| Prior period adjustment |  | - | - | - | $(1,858,651)$ | $(1,858,651)$ |
| Balance at January 1, 2011, restated | 10,000,000 | 10,000,000 | 232,606 | 614,992 | 31,184,813 | 52,032,411 |
| Total comprehensive loss for the year |  | - | - | $(160,120)$ | $(464,349)$ | $(624,469)$ |
| Balance as at December 31, 2011 | 10,000,000 | 10,000,000 | 232,606 | 454,872 | 30,720,464 | 51,407,942 |
| Balance as at January 1, 2012 as previously reported | 10,000,000 | 10,000,000 | 232,606 | 454,872 | 32,569,520 | 53,256,998 |
| Prior period adjustment | - | - | - | - | $(1,849,056)$ | $(1,849,056)$ |
| Balance as at January 1, 2012, restated | 10,000,000 | 10,000,000 | 232,606 | 454,872 | 30,720,464 | 51,407,942 |
| Total comprehensive loss for the year | - | - | - | 160,120 | $(6,028,533)$ | $(5,868,413)$ |
| Balance at December 31, 2012 | 10,000,000 | 10,000,000 | 232,606 | 614,992 | 24,691,931 | 45,539,529 |

## Board of Directors

Mr. Chip Sa Gomes - Chairman \| Mr. Stephen Edghill \| Mr. Jeff Gellineau | Mr. Gregory Hill
Mrs. Monica Hinds | Mr. Nicholas Mouttet | Mr. Rolf Phillips
Corporate Secretary Ms. Lydia McCollin

